

August 6th, 2020

Re: SIMSA Support of Keystone XL Pipeline

To whom it may concern,

The Saskatchewan Industrial and Mining Suppliers Association's (SIMSA) members generate \$10-billion in sales annually from Saskatchewan and employs over 21,000 people. We are the fastest growing Association of our kind, having grown over 180% in 3 years. SIMSA is a non-profit organization representing more than 200 Saskatchewan-based supplier-members who provide goods and services to the industrial, mining, and energy sectors.

We are writing today in support of the Keystone XL pipeline.

A 2019 PwC study revealed that every dollar spent with a SIMSA member company generates \$1.51 in total economic output for the province. In addition to overall economic output, the impact of spending on GDP, Jobs (full-time equivalent), Labour Income, and Total Taxes was assessed. A dollar spent with local suppliers would generate \$0.86, in GDP, \$0.34 in labour income, and \$0.18 in tax revenue. The Keystone XL pipeline would feed into these economic multipliers, providing jobs and benefits for Saskatchewan people. In other jurisdictions, the results would be similar and the full impact will spread across Canada.

It is important to note that SIMSA represents only Saskatchewan suppliers. SIMSA is the only construction-supplier related Association that represents only companies with permanent physical offices in Saskatchewan. We do not allow companies with only "interests in Saskatchewan" nor companies just "doing business in Saskatchewan" into our membership. SIMSA represents the Saskatchewan supply chain to ensure the benefit stays within our province.

In addition to creating jobs and an economic boost for our province, which also spreads across the entire country, pipelines are a proven the safest safe mode of transportation for energy products. Energy allows for our civilization to exist, allowing things such as schools to operate in the winter, hospitals to operate 24/7, the refrigeration and transportation of food, etc.

We reiterate our support for the Keystone XL pipeline.

Sincerely,



Eric Anderson
Executive Director